



SA

CAMPUS

COMPANY PROFILE

Skills Development | Learnerships | B-BBEE Benefits | Accredited Courses

|           |                        |           |                    |
|-----------|------------------------|-----------|--------------------|
| <b>01</b> | Who we are             | <b>07</b> | Skills programmes  |
| <b>02</b> | Our services           | <b>08</b> | Short courses      |
| <b>03</b> | Why choose us          | <b>09</b> | Types of funding   |
| <b>04</b> | Why do skills training | <b>10</b> | Commercial example |
| <b>05</b> | Our offering           | <b>11</b> | Connect with us    |
| <b>06</b> | Learnerships           |           |                    |

# Who we are

SA Campus is a frontrunner in education and skills development training, aiding companies in meeting their skills development requirements and B-BBEE scorecard objectives.

We specialise in:

learnerships

skills programmes

SA Campus stands out with high pass and placement rates, industry accreditation, client-focused invoicing, and strong SETA relationships.

Partnering with SA Campus optimises skills development, tax benefits, B-BBEE compliance, and opportunities for SDL refunds and grants.

SA CAMPUS



## 1. Compliance assurance

Ensure compliance with SETA regulations and deadlines.

## 2. Document management

Facilitate timely submission of essential documents like WSPs and ATRs.

## 3. Funding assistance

Provide guidance and support with funding applications and training initiatives.

## 4. Training

Deliver training programmes aligned with SETA requirements and industry-specific needs.

## 5. Maximise opportunities

Identify and capitalise on opportunities for skills development and funding acquisition.

## 6. Recruitment

Assisting of learner recruitment and registration for training projects.

EMS

NAMAQUA  
WINES

Liquor Runners

Pick n Pay

supa quick  
more than tyre experts

expert Kloppers

pharmacynet

STADIUM  
SINCE 1990

CBL  
COUNTRY BIRD LOGISTICS

MIDAS

WeRentCars

SPAR

21<sup>st</sup> Century

Tiger  
Wheel&Tyre

# Why choose us

- Choosing SA Campus means partnering with an industry frontrunner that boasts a **nationwide footprint** and has achieved an outstanding 98% pass rate and a 100% placement rate.
- With a **sustained** 50%-60% permanent **employment rate** post-training, we ensure long-term success for our graduates.
- **Accredited by 12 SETAs** and with 35 QCTO accreditations awaiting approval, we guarantee top-quality training.
- Our invoicing aligns with SETA tranche payments, ensuring **positive cash flow** for clients throughout training projects.
- We prioritise client **communication and relationship** management, and our strong rapport with various SETAs enhances clients' chances of securing substantial Discretionary Grant (DG) funding.

Let us alleviate the administrative burden, ensuring your skills development programmes align seamlessly with your organisational objectives.

# Why do skills training

- **B-BBEE points:**  
Large businesses must spend at least 6% of their total payroll on BBBEE skills development training while QSEs must spend at least 3% of their total payroll. When they do this, they will earn 8 points on the BBBEE scorecard. They can earn a further 4 points by training Black disabled employees.
- **Upskill your workforce:**  
Enhance your team's skills and productivity, leading to better performance and innovation.
- **Enrich the economy:**  
Play a part in building a stronger, more skilled nation, benefiting communities and the economy.
- **Employee retention:**  
Invest in your staff's growth, leading to higher job satisfaction and reduced turnover.
- **Competitive advantage:**  
Stay ahead in your industry by having a highly skilled and motivated workforce.
- **Tax deductions:**  
Become eligible for various tax incentives to promote skills development, namely 11a, 12h and ETI.
- **Extra revenue stream:**  
Boost your company's income with additional funding.



# Our offering



A learnership programme in South Africa **combines theoretical education with practical on-the-job training**, aimed at **providing** participants with the **skills** and experience needed for a recognised qualification.

These **programmes** typically **last 12 to 24 months** and involve a combination of classroom instruction and work experience.

Participants enter into a contract with an employer, receive a stipend, and **upon successful completion, obtain** a formal **qualification** registered on the National Qualifications Framework (NQF).

Learnerships benefit learners by **enhancing employability** and employers by **developing a skilled workforce, earning B-BBEE points, and tax incentives**.

At SA Campus, we offer **training** for learnership programmes **online** or through a **blended approach**, tailored to the client's needs. This **flexibility ensures** that both learners and employers can benefit from convenient and **effective training solutions**.





# Skills programmes

Targeted Learning

Short Duration

Practical Focus

Certification

Flexibility

Industry Relevance

A skills programme is a **targeted training** initiative designed to **develop specific** job-related **competencies**.

These **programmes** are **shorter** than full qualifications, typically lasting from a **few days** to **several months**, and **focus on practical, hands-on training**. They are modular and **relevant to industry needs**, culminating in a **certificate of competence**.

Skills programmes **enhance employability** by equipping individuals with targeted skills, while **employers benefit** from a more **competent workforce**, improved B-BBEE scores, and potential tax incentives for skills development.

Just like our learnership programmes, we offer skills **programme** training **online** or through a **blended approach**, customised to meet the client's needs. This **flexibility ensures** that both learners and employers enjoy **effective** and convenient **training solutions**.

# Short courses

Short courses are **concise training** programmes designed to **teach specific skills** or knowledge in **a brief period**. They typically last from a few hours to several weeks and focus on practical, industry relevant topics.

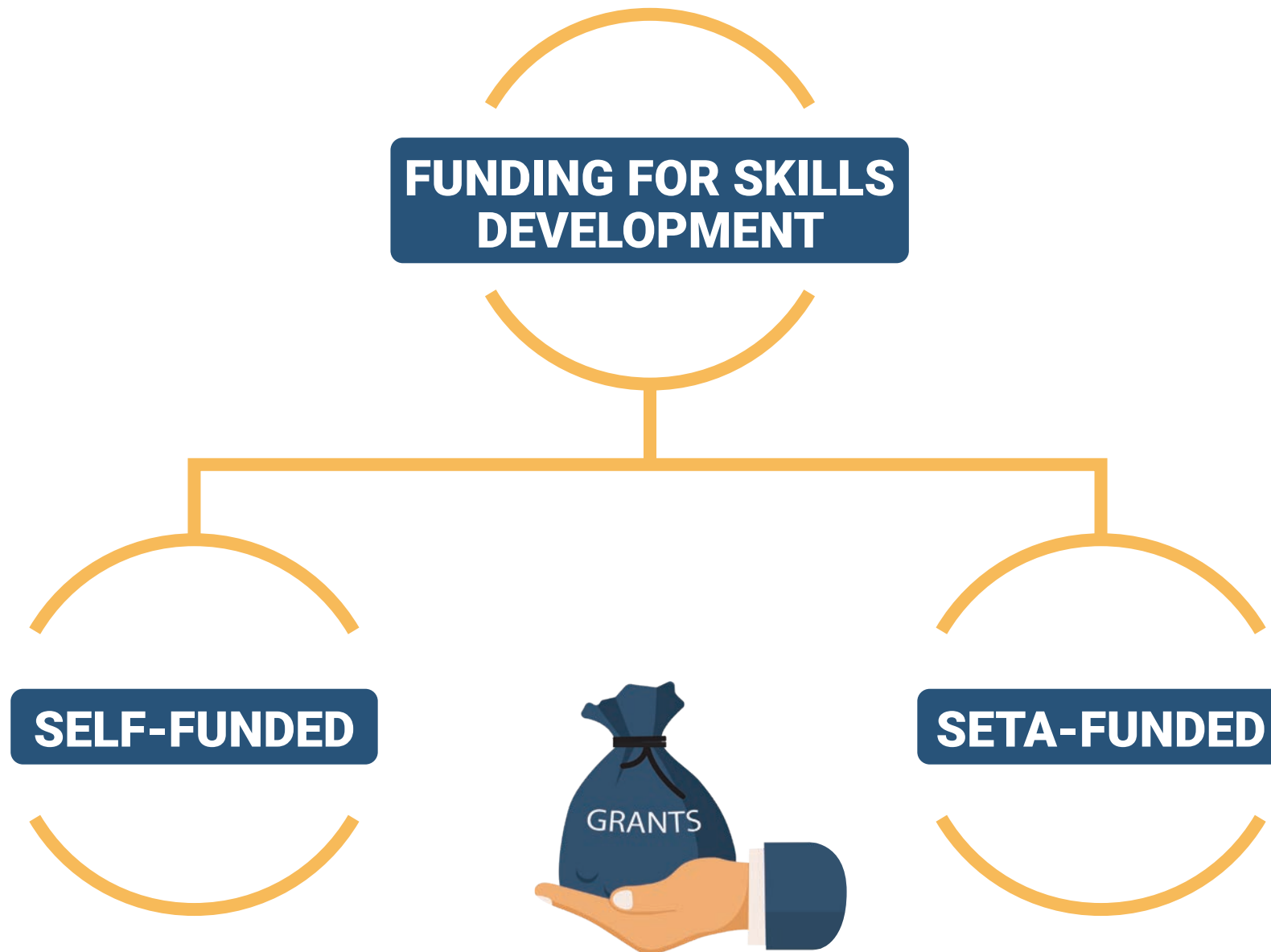
Short courses provide **quick, targeted learning opportunities** and are often used for professional development, personal interest, or to update existing skills. **Participants receive a certificate of completion**, enhancing their qualifications and employability.

We deliver our **short courses** via our **interactive online learning platform** that can track student **progress**. This platform allows for a flexible and engaging learning experience, ensuring that students can access course materials and complete assignments at their own pace while receiving **continuous feedback and support**.

\* Our new learning management system is integrated with a mobile app that allows the learner to download course material for offline access in areas that have no access to the internet.



# Types of funding



# Training project example

| <b>Bank account for self funded learnership example</b>       |            |                |
|---|------------|----------------|
| Training project for 20 learners (15 employed / 5 unemployed) |            |                |
| <b>Income</b>   | R          | <b>759,600</b> |
| <b>Tax rebates</b>  |            |                |
| Training cost (Nett of tax)                                   | R          | 164,700        |
| Stipend (Nett of tax)   | R          | 72,900         |
| Tax rebate: 12 H Annual Allowance (Nett of tax)               | R          | 216,000        |
| Tax rebate: 12 H Completion Allowance (Nett of tax)           | R          | 216,000        |
| ETI refund (tax exempt)                                       | R          | 90,000         |
|   |            |                |
| <b>Expenses</b>   | <b>R</b>   | <b>880,000</b> |
|   |            |                |
| SA Campus: training cost                                      | R          | 610,000        |
| Stipend (5 learners x R4500 x 12 months)                      | R          | 270,000        |
|   |            |                |
| <b>Cash flow benefit</b>                                      | <b>(R)</b> | <b>120,400</b> |
|   |            |                |
| Skills development recognised spent - 3% payroll              | R          | 880,000        |
|   |            |                |
| Estimated total payroll                                       | R          | 29,333,333     |

# Connect with us

Thank you for your interest in SA Campus  
Our team is eager to hear from you!

- **Call Us** 061 515 4538 / 072 882 2479
- **Email** [sales@sacampus.co.za](mailto:sales@sacampus.co.za)
- **Website** [www.sacampus.co.za](http://www.sacampus.co.za)

**SCAN HERE TO  
BOOK A FREE MEETING**



## EMPOWERING

ENRICHING LIVES THROUGH KNOWLEDGE

## PASSION

DEEP PASSION FOR STUDENT SUCCESS

## INTEGRITY

LEAD BY HONESTY AND STRONG MORAL PRINCIPLES

## SIMPLICITY

THE ABILITY TO SIMPLIFY COMPLEX SITUATIONS

## INNOVATIVE

CONSTANTLY LEARNING AND ADAPTING

## HUMILITY

THE ABILITY TO LISTEN, LEARN AND APPRECIATE

## ENERGY

SUCCESS FOCUSED WHILE HAVING FUN

## EMPOWERING

ENRICHING LIVES THROUGH KNOWLEDGE